



Extraordinary Reach. Extraordinary Results.



We are committed to small and medium business success stories by providing bespoke solutions.





Our History

Since 2003, Endorphin has been the trusted partner that businesses turn to when it matters most. Business has changed over the years, and we have not only kept up but stayed ahead of the curve.

Our work has always been about strategic advice that would help clients solve big problems and make great decisions. While this remains at the heart of what we do, our clients constantly want more in the ever-changing business world.

While most consulting firms focus on helping to create change that matters, our approach is to help business be the change that matters!

Our competitive advantage is our ability to navigate the African business landscape, with experience in over 22 countries on the continent and other global emerging markets. Our skills and expertise rival those of larger less agile and inflexible corporate consulting firms and outpace and outmatch most small firms by leaps and bounds.

Our business strategy is to focus on bridging the business gap between the U.S., U.K. and Europe with the African continent.

The realisation that small and medium sized enterprises (SME's) do not have an efficient mechanism of accessing business in Africa in a timely and non-bureaucratic manner is only a part of the problem faced by business.

The main driving force behind the type of programming and services that we provide as a consultancy is to adequately equip C-Suite executives, entrepreneurs and business owners alike, with the necessary skills and knowledge to deal with the cultural nuances of doing business in Africa.



Endorphin Global Philosophy

Endorphin understands that small to medium enterprise is the lifeblood of every economy and as such, our philosophy is to develop, maintain and leverage our networks to ensure a high-impact contribution to the growth of sustainable business enterprises in every market we touch.

We are a comprehensive professional services firm that has earned trust over the years and we make full use of our extensive knowledge and global networks. Endorphin has the ability to tap into our global network and collaborate collectively to address a complex business landscape. We apply focus and consistency to deliver practical solutions to real issues faced by businesses. We unpack issues into individual areas, but work as a collaborative team to seamlessly integrate value across the different moving parts of the organisations that we serve.

With over two decades of practical involvement in business, our team's ability to build and nurture trust is our most effective trait that builds value for our clients. Endorphin was founded on the pillars of honesty, integrity and fairness in the corporate world and our economic society.



Extraordinary Reach. Extraordinary Results.

We constantly improve the leadership agenda to take on tomorrow. We prepare our clients to embrace and manage climate change risks by honing their skills and making them more effective leaders.

The Endorphin way, incorporates personalised coaching, and is a completely integrated and holistic approach that encompasses the intrinsic leadership qualities of the people and management themselves, to ensure sustained and constant value that is delivered in a manner that allows the organisation to adapt to change in an almost proactive manner.

We are committed to helping you transform your business in ways that matters most to you and your leadership.



People First

Many factors contribute to being successful in business. Having a sound strategy, having a marketable product or service, and having efficient processes are all important. However, it falls to the people within the organisation to actually execute on the strategies, plans, and processes to make a business successful. We are aware that many leaders understand this concept intellectually, which is why you often hear the mantra, "Our employees are our most important asset", and our strong coaching element ensures that this becomes the reality.



Enabling Technology

We assist in procuring, assessing and ensuring the right technology and innovation is implemented in your organisation to build efficiencies that create value, save time, improve costs, facilitate communication and ensure improved learning and development techniques.



Business Transformation

Transformation is the process of changing the overall systems, business processes and technology to achieve measurable improvements in efficiency, effectiveness and customer or employee satisfaction. Our unique approach brings all the elements together into a singular transformation that makes your organisation more profitable and deliver exceptional shareholder value.



Our Global Firm

Today, we have offices in 3 cities across 2 countries, Africa and North America. This means that we can seamlessly bring you the very best of our firm when understanding the African Continent and the US markets. We combine global expertise with local insight to help you create a sustainable business model. We pride ourselves in doing business in the uncharted waters of Africa, understanding the landscape and ensuring your success in capitalising on the many opportunities available to the prepared organisation in Africa.



Services



Financial Business Management Consulting and Analytics

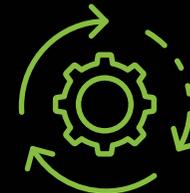
We assist with financial and business management to ensure we can maximize and preserve your business value. With a shortage of skills in the market on data analytics, businesses are facing challenges with the inability to predict trends and model their businesses according to current and constantly changing times.

With analytics, an organisation is better able to be descriptive, predictive, and prescriptive, but only if there's a firm connection between what analytics can deliver and what the business is trying to accomplish. Endorphin will assist your organization to use analytics to help deliver deeper insights to enable more effective decision making.



Accounting, Bookkeeping, Tax, Human Capital Management and Payroll Services for Small Businesses

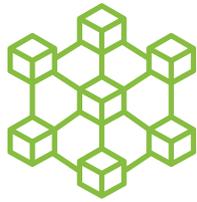
Small-business owners are often busy trying to deliver the best-quality service and products, leaving them less time to maintain their finances, accounting, operations and company administration. We provide bookkeeping and accounting services for small businesses and our team is driven by industry experts in accounting, bookkeeping, and taxation. Staffed by CPAs and skilled accounting professionals, with implementation of a streamlined payroll system that ensures limited administration. We assist with the process of acquiring, training, managing, retaining employees for them to contribute effectively to the processes of the organisation.



Core Business Operations Management

We assist to optimise activities in the business to generate sufficient revenues to cover expenses and earn a profit for the owners of the business whilst navigating future pandemics and global economic impacts.

We help you optimise your business growth path and keep your business sufficiently buffered to remain insulated from the pitfalls associated with a global economy. Business Process Reengineering is acknowledged as a method to review and improve processes. Business Process Outsourcing is considered by many to be a cost-effective solution for easier process implementation and execution. Endorphin and its team can seamlessly deliver this solution into your business.



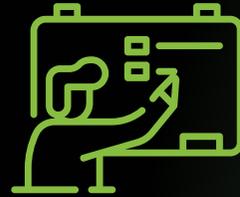
Blockchain and Strategy

Endorphin helps clients explore every aspect of blockchain and build tailored solutions designed to deliver value to small and medium businesses. Our deep business acumen and global multi-disciplinary model help organisations across several industries achieve their varying blockchain aspirations. Strategy lies at the heart of an organisation's success, requiring hard choices about the moves it will make now and in the future. Our expert team will guide and advise on the best way to set a winning strategy, by assisting the leaders with the designing, planning, execution and monitoring of results.



Commercial Real Estate Management

We oversee the maintenance and occupancy of commercial properties, such as offices and shopping plazas. We manage multiple tenants, and our services include collecting rents, handling requests for maintenance or repairs, and negotiating new lease contracts.



Life, Executive and Business Coaching

We offer life coaching which helps you confront and understand conditions in your personal life that obstruct your growth towards your full potential. Our executive coaching programme is in essence leadership and performance coaching. Our business coaching elements enables you to analyse your present situation and unlock future possibilities. It is an effective process that enhances your entrepreneurial, managerial and business skills, develops your business performance and brings about exceptional success results.



Endorphin Entrepreneur Hub

Our entrepreneur Hub offers the necessary assistance, coaching, experience, framework and network to make the transition into a sustainable and profitable business. Our mission is to turn entrepreneurial companies into successful businesses in the most professional way. We "infuse" you with knowledge, experience and speed. We help small business, scalable start-ups, large companies, and social entrepreneurship models, through research, financing, risk taking, development and management guidance.



Industries

Energy, Resources and Industrials



Endorphin's Energy, Resources and Industrials specialists provide comprehensive, integrated solutions to all segments of the Oil, Gas and Chemicals, Power, Utilities and Renewables, and Industrial Products and Construction sectors. We offer deep industry knowledge and a global network of professionals in South Africa and the US.

Government and Public Services



Endorphin Government and Public Services is committed to improving public outcomes through a focus on people and businesses. At Endorphin we think about the complex issues facing the public sector and develop relevant, timely, and sustainable solutions for our clients.

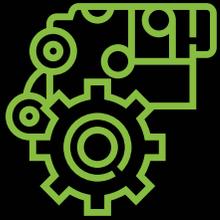
Life Sciences and Healthcare



Amid uncertainty and change, health care stakeholders are looking for new ways to transform the journey of care. By focusing on the differentiated needs of plans and providers, our South African and US health care practices help our clients, and their businesses transform uncertainty into possibility and rapidly transform into lasting progress. Life sciences companies continue to respond to a changing global landscape and strive to pursue innovative solutions to address today's challenges. The Endorphin network understands the complexity of these challenges and works with clients worldwide to drive progress and bring discoveries to life.



Sectors



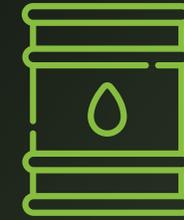
Automotive



Government and
Public Services



Healthcare and Life
Sciences



Oil, Gas and
Chemicals



Transportation and
Logistics



Real Estate



Retail



Contact Details



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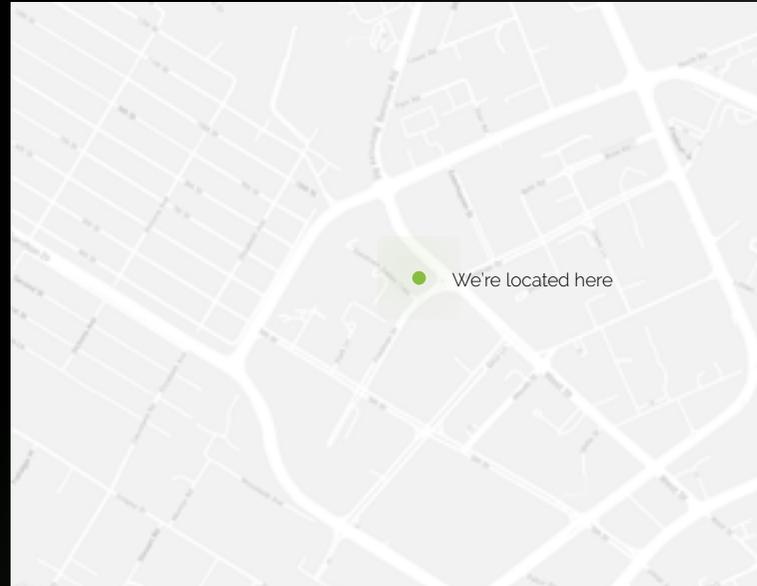


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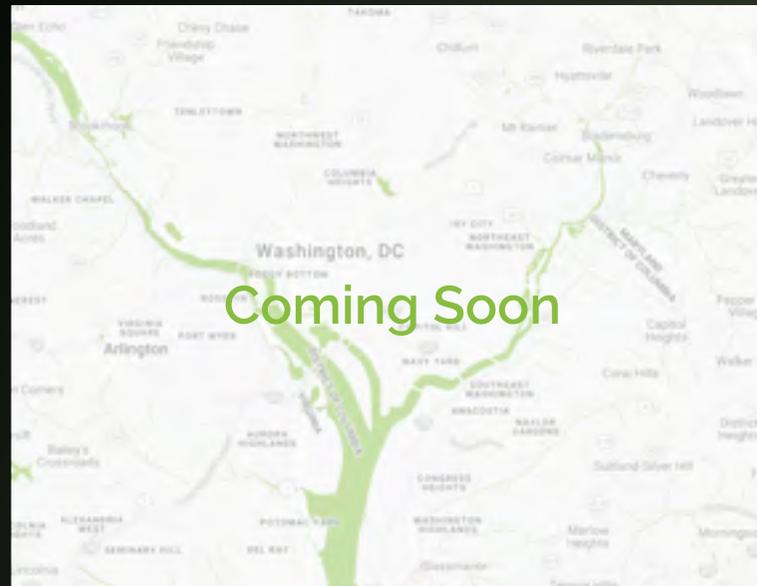
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South Africa

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USA

Washton DC, Coming soon